

Pre-Solicitation Briefing for Smart Collection System



Audit Committee

October 10, 2023

Nick Galus, Assistant Director, Solid Waste Management Department

Project and Solicitation



Deploy integrated technology platform to enhance waste collections operations.

- Improves customer experience through service verification and enhanced route management
- Increased driver productivity with turn-by-turn navigation and reduced training time
- Digitize paper-based processes and real-time performance metrics
- Customer account reconciliation and billing accuracy

Solicitation Type

- Request for Competitive Sealed Proposals (RFCSP)

Proposed Term

- 5 years with 3, 2-year options

Estimated Value

- \$640K Year 1 (one time)
- \$574K Recurring
- \$6.4M Total

Current Contract Status

- New Contract

Solicitation Overview



Outreach

- **NIGP Codes Identified**
 - 20969 Project Management Software, Mainframes and Servers
 - 20811 Application Software, (Not Otherwise Classified), Microcomputer
 - 91829 Computer Software Consulting
- **Number of Vendors to be Notified**
 - Central Vendor Registry: 73
 - Targeted Outreach: 79
- **Advertising**
 - TVSA Channel
 - COSA Bidding & Contracting Webpage
 - HartBeat
 - SAePS
 - Solid Waste Association of North America (SWANA)

Evaluation Voting Members

- David W McCary, Assistant City Manager, City Manager's Office
- David Newman, Director, Solid Waste Management Department
- Josephine Valencia, Deputy Director, Solid Waste Management Department
- Kevin Goodwin, Chief Technology Officer, Information Technology Services Department
- Ka Rhonda Crummie, Contracts Manager, Solid Waste Management Department
- Marjorie Harrell, Fiscal Manager, Solid Waste Management Department
- Patsy Boozer, Security Officer, Information Technology Services Department

Solicitation Requirements



Evaluation Criteria

- Experience, Background, Qualifications: 30 points
- Proposed Plan: 50 points
- Pricing: 20 points

Additional Requirements

- Audited Financial Statements: Not Required
- Local Preference Program: Not Applicable
- Veteran Owned Small Business Preference Program: Not Applicable
- SBEDA Program: Waived

Project Timeline



Pre-Solicitation

Pre-Solicitation Briefing:
October 10, 2023

Release Date:
November 13, 2023

Solicitation

Pre-Submittal Conference:
November 20, 2023

Deadline for Questions:
November 23, 2023

Due Date:
January 10, 2024

Post-Solicitation

Evaluation Complete:
February 5, 2024

Contract Negotiated:
February 12, 2024

Post-Solicitation Briefing:
February 13, 2024

Finalization

City Council Consideration
:
April 2024

Contract Start Date:
May 2024



Thank You

October 10, 2023

Nick Galus, Assistant Director, SWMD